## STANWOOD CAPITAL CONSULTANTS

COMMISSION RATES
as of January 2023

| $\text { days past due }{ }^{*} \rightarrow$ <br> $\downarrow$ amount owed* | 1-90 | 91-180 | 181-270 | 271-365 | >365 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\leq \$ 5,000$ | 17.50\% | 18.50\% | 19.50\% | 20.50\% | add 1\% for each additional year |
| \$5,001-\$10,000 | 17.75\% | 18.75\% | 19.75\% | 20.75\% | add 1\% for each additional year |
| \$10,001-\$20,000 | 18.00\% | 19.00\% | 20.00\% | 21.00\% | add 1\% for each additional year |
| \$20,001-\$30,000 | 18.25\% | 19.25\% | 20.25\% | 21.25\% | add 1\% for each additional year |
| \$30,001-\$40,000 | 18.50\% | 19.50\% | 20.50\% | 21.50\% | add 1\% for each additional year |
| \$40,001-\$50,000 | 18.75\% | 19.75\% | 20.75\% | 21.75\% | add 1\% for each additional year |
| \$50,001-\$60,000 | 19.00\% | 20.00\% | 21.00\% | 22.00\% | add 1\% for each additional year |
| \$60,001-\$70,000 | 19.25\% | 20.25\% | 21.25\% | 22.25\% | add 1\% for each additional year |
| \$70,001-\$80,000 | 19.50\% | 20.50\% | 21.50\% | 22.50\% | add 1\% for each additional year |
| \$80,001-\$90,000 | 19.75\% | 20.75\% | 21.75\% | 22.75\% | add 1\% for each additional year |
| \$90,001-\$100,000 | 20.00\% | 21.00\% | 22.00\% | 23.00\% | add 1\% for each additional year |
| $\geq$ \$100,001 | add 1\% for each additional \$100k | add 1\% for each additional \$100k | add 1\% for each additional \$100k | add 1\% for each additional \$100k | add 1\% for each additional year |

* at date assigned

