STANWOOD CAPITAL CONSULTANTS

COMMISSION RATES

as of January 2023

days past due* \rightarrow \downarrow amount owed*	1-90	91-180	181-270	271-365	>365
≤ \$5,000	17.50%	18.50%	19.50%	20.50%	add 1% for each additional year
\$5,001-\$10,000	17.75%	18.75%	19.75%	20.75%	add 1% for each additional year
\$10,001-\$20,000	18.00%	19.00%	20.00%	21.00%	add 1% for each additional year
\$20,001-\$30,000	18.25%	19.25%	20.25%	21.25%	add 1% for each additional year
\$30,001-\$40,000	18.50%	19.50%	20.50%	21.50%	add 1% for each additional year
\$40,001-\$50,000	18.75%	19.75%	20.75%	21.75%	add 1% for each additional year
\$50,001-\$60,000	19.00%	20.00%	21.00%	22.00%	add 1% for each additional year
\$60,001-\$70,000	19.25%	20.25%	21.25%	22.25%	add 1% for each additional year
\$70,001-\$80,000	19.50%	20.50%	21.50%	22.50%	add 1% for each additional year
\$80,001-\$90,000	19.75%	20.75%	21.75%	22.75%	add 1% for each additional year
\$90,001-\$100,000	20.00%	21.00%	22.00%	23.00%	add 1% for each additional year
≥ \$100,001	add 1% for each additional \$100k	add 1% for each additional year			

* at date assigned